

## USE CASE

# Contract management and drafting copilots for the Defense Industrial Base

## Target

Enable defense contractors and suppliers to accelerate compliant contract drafting, strengthen clause consistency across prime and subcontractor agreements, and maintain clear visibility into federal acquisition, cybersecurity, and performance obligations throughout the contract lifecycle.

## Challenge

Defense contracts are tightly coupled to mission delivery, cybersecurity requirements, and program execution. Inconsistent language or missed obligations can introduce audit exposure, financial penalties, or delivery risk.

- ⚠ Manual drafting and redlining of FAR and DFARS-compliant contracts slows capture and increases proposal risk.
- ⚠ Misalignment between contractual commitments and operational capabilities increases audit and performance risk.
- ⚠ Limited visibility into prior negotiated terms and modifications reduces standardization and leverage across programs.
- ⚠ Fragmented lifecycle tracking makes it difficult to monitor obligations, milestones, and reporting requirements.

## Solution

With SeekrFlow™, defense contractors can deploy AI-assisted copilots that support legal, capture, and program teams across the full contract lifecycle.

Copilots analyze prior contracts, approved templates, negotiated clauses, performance data, and cybersecurity requirements to generate draft language, recommend updates, and flag compliance or delivery risks. Structured outputs highlight deviations and identify required flow-down provisions to subcontractors.

All recommendations are traceable to source contracts and regulatory guidance, ensuring human review and approval while improving speed, consistency, and audit readiness.

## EXAMPLES

- Generate FAR/DFARS-aligned draft contracts and subcontract agreements.
- Identify missing or inconsistent flow-down clauses across supplier contracts.
- Cross-reference cybersecurity requirements against contractual commitments.
- Surface performance obligations tied to delivery milestones and reporting requirements.
- Track contract modifications, option years, and compliance triggers over time.

## Impact

- ☑ Accelerate compliant contract turnaround during capture and execution.
- ☑ Reduce regulatory and audit risk.
- ☑ Improve consistency and standardization.
- ☑ Strengthen alignment between contractual commitments and operational performance.
- ☑ Maintain human oversight with transparent, auditable AI assistance.